



Tentative Agenda

Illinois Cemetery and Funeral Home Association 89th Annual Fall Convention

Harrah's Joliet Casino & Hotel, 151 N. Joliet Street, Joliet, Illinois 60432 815-740-7800

September 27th		September 28th	
Time		Time	
8:00 a.m. - 10:45 a.m.	Supplier Set-Up - Bring Raffle Donations	8:00 a.m.	Registration Begins
9:30 a.m. - 10:00 a.m.	Board of Directors Meeting	8:15 a.m.	<i>Continental Breakfast - Sponsored by TBA</i>
10:00 a.m.	Membership Meeting	8:50 a.m.	Opening Remarks
10:30 a.m.	Continuation of Board Meeting	9:00 a.m.	"Remaining Relevant in an Ever Changing World" - Speaker - Christopher Kuhnen Course Objective: Educate participants how to think, organize, and prepare for their pre-need program and sales practices.
11:20 a.m.	Registration Begins	9:50 a.m.	<i>Mid-Morning Soda Break - Sponsored by Mork Mausoleum Construction, Inc.</i>
12:20pm	Opening Remarks - Introduction of Suppliers	10:05 a.m.	"The Ultimate Cemetery Knowledge Game" - Steve Morrill, ICFHA General Counsel and Lobbyist, and Proctors Course Objective: Educate participants about business operations and definitions.
1:00 p.m.	"Gardening with Mother Nature" - Kelly Allsup, University of Illinois Extension Horticulture Educator Course Objective: Provide gardeners the the skills and techniques needed to maintain an optimal garden.		
1:50 p.m.	<i>Afternoon Treats - Sponsored by TBA</i>	10:55 a.m.	<i>Message Break - Sponsored by TBA</i>
2:05 p.m.	"The Future of Cemetery Care" - Gino Merendino, Chief Gardener Course Objective: Learn about maintaining cemeteries by keeping care expenses to a minimum.	11:10 a.m.	"The Ultimate Cemetery Knowledge Game" Cont. - Steve Morrill, ICFHA General Counsel and Lobbyist, and Proctors Course Objective: Educate participants about business operations and definitions.
2:55 p.m.	<i>Soda & Message Break - Sponsored by TBA</i>	12:00 p.m.	Cash Prizes, Conference Concludes - Supplier Breakdown
3:10 p.m.	"Dare to be Great - "Why not Me?"" - Speaker - Dan Hampton Course Objective: Inspirational and motivational presentation on being the best you can be.		
4:00 p.m.	Session Ends		
4:10 p.m.	Autograph signing and pictures with Dan Hampton		
4:10 p.m.	<i>Wine, Beer, Crackers, Cheese and Fruit - Sponsored by TBA</i>		
5:30 p.m.	Cocktails - Sponsored by TBA		
6:30 p.m.	Dinner		
7:30 p.m.	Cocktails - Sponsored by TBA		
8:30 p.m. - 11:00 p.m.	Cash Bar		